CIVIL ENGINEERING

INDUSTRIAL & COMMERCIAL BUILDING

GROUNDWORK & PLANT

Company and Project Profile Information
The Company

- A regional construction organisation for Civil Engineering, Industrial-Commercial Building and Groundwork.

- Committed to delivering an exceptional level of service to demanding clients and projects throughout the South West of England and South Wales.

- Our unique model of direct delivery to civil engineering and groundwork elements across our three main areas of business, combined with effective procurement and management of specialists, provides a turnkey service to complex and demanding main contracts.

- The business operates from a position of strength and focused capability technically, financially and professionally as well as enjoying an excellent reputation achieved by consistent and reliable delivery of projects.

- From its Bristol base, the company has an established and extensive trading history in the South West of England and South Wales, established in 1960 by John Hunter Snr the business incorporated as a Limited Company in November 1977.

- Focus has remained strong on owner managed family business values integrated with the experience of the directors, strength of professional staff and abilities of management and supervisors. This people based ethos leads the business and develops strong team approach and commitment to delivery of each project.

- The company holds quality assurance accreditation for our management systems to ISO 9001 and Environmental accreditation to BS8555.

- Our mission statement summarises our view towards people values and a team approach based upon mutual dependency and collaboration.

"Moving Forward Together"
Services:

Tercon delivers services in three areas

- Civil Engineering
- Industrial & Commercial Building
- Groundwork and Plant

The direct delivery of Civil Engineering and Groundwork services provides project control and certainty not achievable by our competitors. This coupled with the experience of the owner managers of the business ensures Tercon delivers a service which leads to many highly valued repeat business customer relationships.

Tercon fulfils a Turnkey Role in many projects:-

- Main Contractor
- Design and Build
- Cost planning and advice
- Early Contractor Involvement
- Specialist Sub-Contractor

Capability and experience ranges from main contractor design and build project delivery to £4m through to specialist subcontract packages on projects up to £50m in value. Whilst achieving this the company also retains a focused capability for delivery of small works civil engineering projects.

People

- The directors of the company recognise that good performance, safe and excellent projects are delivered by people not business.
- Tercon is fortunate in employing a mix of very highly experienced, capable and motivated people across operational, professional and management aspects of the company.
- Every stage of the development of business is based upon principles of training and development of people with mutual dependency, effective collaboration and commitment at all levels.
- Short management chains within the company supports our ethos of trust and close communication leading for fast, effective decision making.

Investment in the Future

- Whilst the company has a long and enviable history, Tercon has a very forward thinking approach and continuous investment across the business in people, skills, technology, plant and equipment ensures knowledge and capability to deliver to at leading edge of our industry.
Health & Safety

- The Health and Safety of all people employed by, working on behalf of or affected by the activities of Tercon is an absolute priority.

- This is about the culture of the way we work, the education and experience of the people we employ and extends to our sub-contractors equally.

- A vigorous approach to Health and Safety compliance goes beyond documented procedures to ensure that it is put at the forefront of the minds of each individual engaged in the planning and implementation of all work activities.

- This approach is continually reviewed and strengthened by monitoring, reviewing, consultation and training.

- Our commitment is evidenced by achievement and maintaining accreditation to nationally recognised Health and Safety standards

Environmental

- With the nature of our business activities we are highly aware that our operations have an effect on the local, regional and global Environment. This Environmental awareness includes an understanding of Ecological issues and the statutory and moral need to consider habitats and animal welfare.

- From use of recycled materials to minimising transport and fuel use, waste segregation and disposal, to habitat management and spill control. Tercon have procedures, experience and management capability to minimise the impact of each project on the environment.

- Evidence of our commitment is demonstrated by achievement and maintaining accreditation to nationally recognised Environmental standards including BS8555.

Quality

- Quality is an area that we at Tercon believe is much more than completing a paper trail of ticked boxes. Our focus is on achieving a culture within our people and supply chain of planning and delivery of each task and element of work to the highest quality standard.

- Our approach is to assure the quality of the end product by introducing quality at the very beginning and following it meticulously every step of the way. In our business quality is delivered by people and this drives our investment in training and procedures to constantly review and improve the quality of delivery.

- Our commitment is evidenced by achievement and maintaining accreditation to nationally recognised Quality standards including ISO9001.
Geographical Coverage

- Most of our work is carried out over a wide area of the South West of England and South Wales, within a 50 – 60 mile radius of Bristol, this includes Swindon, Cardiff, Cheltenham, Exeter, Salisbury and Seaton.

- Contracts have been carried out at greater distances, where client relationships or unique project experience and knowledge have taken us, including London, Cumbria and Staffordshire.

- Please talk to us about your requirements

Clients

- Growth is achieved through development of an increasing client base of high quality repeat business customers whilst at the same time delivering an equal level of service to customers with one off or occasional needs.

- Our highly valued clients include many Global End Users, UK and International Major Contractors, major UK businesses and also local and regional companies.

- Tercon maintains repeat business through delivery of service to its high quality client base which includes:
  - Airbus UK
  - Amazon.Co.Uk
  - Amcor Flexibles
  - Barry Shaddick Tyres
  - Bouygues Construction
  - Bridgewater College
  - Bristol City Council
  - Bristol Airport
  - Bristol Water
  - Carillion Building
  - City of Bristol College
  - Future Inns Hotel Group
  - GKN Aerospace
  - Honda Motor Europe
  - AB Inbev UK
  - Interserve Construction
  - National Windscreens
  - Nisbets PLC
  - Persimmon Special Projects
  - Portakabin
  - SITA UK
  - Skanska Construction
  - South Gloucester Council
  - Stroud District Council
  - Sustrans
  - The University of Bristol
  - The University of the West of England
  - Vinci Construction
  - Wainwright Quarries
  - Wates Construction
  - Watson Petroleum
  - Wessex Water
  - Willmott Dixon
  - Writhlington School
What our Customers Say

“The success of this project has been due, in no short measure to your site manager, his efforts, diligence and commitment are commendable”

BL, Senior facilities manager, AB Inbev

“Good project; proactive in tender, responded well to many variations, always someone available to resolve problems which is essential, established good relationships with the project team and client”

ST, Project Manager, Atkins, client; Airbus UK

“All round first class project”

CH, Project Manager, National Windscreens

“Overall a very good project, delivered to budget, programme and quality”

JS, Senior Project Engineer, Bristol Water

“Tercon provided a timely and high quality service, the site supervisor is to be commended on his dynamic and proactive approach”

SF, Site Manager, Wates Construction

“Tercon exceeded expectations, I will try to get Tercon on any future projects”

MKH, Site Manager, Willmott Dixon Construction
Accreditations

Tercon maintains accreditation to a number of industry bodies that verify credentials of our business across health and safety quality, environmental and sustainability business standards and project performance.

The company also maintains membership of training and compliance organisations that support our services and aid the development of our staff and our business.

These accreditations apply to specialist industry sectors which Tercon service and in some instances are maintained specifically for the benefit of business with particular major customers.
Services - Civil Engineering

Turnkey delivery on major Civil Engineering Projects, traditional and design-build contracting

Highways and new development infrastructure.

Structures, drainage, culverts, flood protection schemes.

Small works through to major projects completed through direct delivery with Tercon resources, knowledge and commitment.

Water
Environmental
Process
Manufacturing
Highways
Power
Industry
Public Sector

Visit our website or contact us for detailed Civil Engineering Project Case Studies
Construction of buildings is delivered with our unique synergy between construction and civil engineering. The close collaboration and integration of this direct delivery capability provides our building projects and clients with tangible benefits in cost, time and project certainty.

Our building expertise and experience can be brought to the benefit of a project from concept to completion.

A full service of cost planning and design combined with solid and practical building experience applied at every stage of the process is proven to lead to quality buildings and good relationships.

Visit our website or contact us for detailed Building Project Case Studies
Services – Groundwork & Plant

Tercon has been delivering Groundwork and Plant services to the region for over 40 years.

Our experience and capability covers major earthworks operations to technically demanding substructures and below ground structures.

Capable direct workforce, owned plant fleet, highly experienced supervisors and management supported by the procurement planning and business capability of Tercon.

Delivery of groundworks packages as a sub-contractor working in close and proactive collaboration with major contractors to achieve the commercial, technical and programme demands of major projects.

- Commercial
- Education
- Health
- Industry
- Public and private sector
- Site enabling and preparation
- Main Contract or Sub Contract

Visit our website or contact us for detailed Groundwork & Plant Project Case Studies

www.tercon.co.uk
Contracting Experience

The philosophy and culture of our company is built upon principles of working with our clients and taking on board the objectives and priorities of the whole project. Our experience is that a successful project for others is a successful project for all.

Contracts are approached with an ‘eyes wide open’ viewpoint making careful consideration of the commitments and obligations, risks, rewards and challenges of each opportunity.

Our values are mutual dependency and understanding, collaboration, communication and a pro-active, open approach to any issues at all stages in every contract.

Tercon has a wide experience of contracting formats and approaches each with the same business values and objectives in mind:

- ICE Engineering and Construction Contract, including various options and Sub-Contracts
- JCT building forms including minor works, traditional and design build.
- Government GC works forms
- IChem Red Book
- Various bespoke contracts, purchase order formats or amended forms.
- Associated Collateral Warranties and where required, Performance Bonds

Tercon are happy to complete pre-qualification questionnaires to your requirements.

Tercon advocate Early Contractor Involvement. If you wish to informally discuss your project at an early stage we can advise on procurement strategies, early design input, cost planning and groundwork, foundation and enabling requirements and buildability. We will refer to our extensive supply chain of specialists and expert consultants as appropriate in support of this.

If you need further specific information about company procedures, qualifications or experience please contact us.

References can be provided from previous projects, client and professional teams.
Contact Information

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